

The Yotspot 24/7 Account

The best way to find crew,
wherever you might be.



yotspot.com
yachting opportunities & training

For Employers

About

The Yotspot 24/7 account

Established in 2010, we are the trusted recruitment platform for many industry professionals.

If you are a Captain, hiring manager or head of department we offer membership to The Yotspot 24/7 Account (crew database). This allows you to cut out the middleman and deal directly with candidates.

Yotspot matches you with quality crew and yachting professionals from the worldwide yachting industry.

Let us take away the stress of finding your next crew member and help you reach a wide and diverse range of professionals for all your maritime needs.

Membership gives you access to crew options wherever, whenever, 24 hours a day, 7 days a week and provides you with unlimited CVs, contact details, references, and certificates.

Are you looking for crew?

Search our database of over 100,000+ yachting professionals 24/7 on the leading jobs board in the yachting industry.

Including 6,027 Captains, 6,683 Chief Officers, 2,570 Chief Engineers, 1,245 ETOs, 15,172 Deckhands, 5,248 Chefs, 19,254 Steward(esses) amongst many more.

*March 2021

- ✓ Search our database of 100,000+ yachting professionals
- ✓ Unlimited job postings
- ✓ Crew search
- ✓ Membership available for 3 or 12 months
- ✓ Online support & assistance

How It Works



1. You Post

Post a job by telling us about who you require e.g. qualifications, experience & skills.



2. We Rank

We rank (% match) all candidates that apply in order of suitability, based upon your exact criteria.



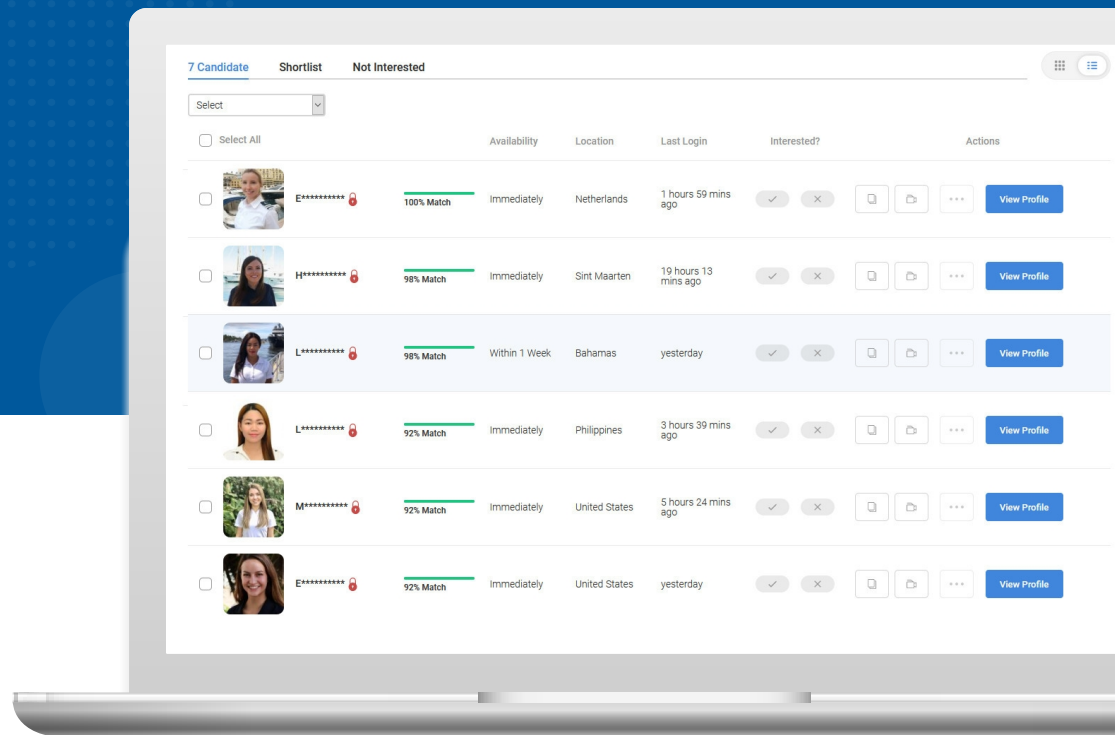
3. You Filter

If you only want to see candidates that match exactly what you're looking for then you can use our advanced filter & keyword search. Download original CV's, contact details, references & certificates. Create your shortlist & start interviewing candidates.

What are the benefits?









- ✓ Instant access to unlimited crew
- ✓ A great way to source the best candidates available
- ✓ Crew ranking (%), filter and intelligent matching software
- ✓ Search by experience, qualifications, skills and more
- ✓ One price. No hidden costs. Hire as many crew as you like without paying commission.
- ✓ Fast and efficient
- ✓ No longer wait for CVs to be sent to you
Deal directly with crew. Cut out the middleman
- ✓ Simple and easy to use
- ✓ Access to crew options 24/7, 365 days a year
- ✓ Save time and money. The average yacht saves £££ thousands on recruitment costs using our platform.
- ✓ Low cost alternative to traditional crew placement
- ✓ 30-day money back guarantee.

Your Candidate Interface



A Wealth of Features

Designed exclusively for yachts, owners, management companies and recruitment agencies.

-  **Contact Details**
Access ALL candidate contact details including Phone, Email, Skype and WhatsApp etc.
-  **Verified References**
Review written and verified references for enhanced candidate validation.
-  **Candidate Filters**
Search by candidate Experience, Qualifications, Skills amongst many more.
-  **Keyword Search**
Enables you to search for specific 'Keywords' from candidates CV e.g. silver service, kitesurfing instructor etc
-  **Video Interviews & Set Questions**
Request pre-recorded video interviews to help evaluate candidates.
-  **Write Notes on Candidates**
Record notes on candidates to help review suitability and keep track.
-  **Shortlist Candidates**
Helping you find your perfect match when sorting applicants.
-  **Download Documents**
Provides you with the opportunity to 'Download' ALL candidate documents including Original CVs, references and certificates.

How much does it cost?

By taking out a membership to The Yotspot 24/7 Account you can hire unlimited crew or candidates from our database.

For vessels under 30m (LOA)		
3 month	GET STARTED	£ 495
12 months	BEST VALUE	£ 995

For vessels 70m - 89m (LOA)		
3 month	GET STARTED	£ 1745
12 months	BEST VALUE	£ 3495

For vessels 30m - 69m (LOA)		
3 month	GET STARTED	£ 995
12 months	BEST VALUE	£ 1995

For vessels 90m (LOA) & over		
3 month	GET STARTED	£ 2495
12 months	BEST VALUE	£ 4995

*Accurate March 2021



30 day money back guarantee

If you are not entirely satisfied with the service you receive from The Yotspot 24/7 Account and have been unable to find crew through this service, simply contact us within 30 days and we shall give you a 100% refund. We would aim to refund the full amount within 5 working days.

PAYMENT OPTIONS



Testimonials

We believe The Yotspot 24/7 Account will revolutionise the way you find crew, forever.

"I was in need of two crew members with a two-day turn-around between charters and had no idea how I could get someone in Croatia. I was feeling desperate. I found Yotspot on the internet and posted my notices. Before nightfall I had two crew hired and on a plane by morning. A month later I hired two more the same way"

Bill Hudek

Captain, MY Crowned Eagle (43m)

"I've worked with Steve over the last few years and have watched this service go from strength to strength. The database is constantly growing with crew and established crew keep coming back time and time again. It really does feel like everyone looking for work in the yachting industry is using this site now!"

Michael Williamson

Captain, MY Pick Up (46m)


"A big thank you to Daryl and his team for an outstanding product and service that goes well above and beyond expectations. When you send an email with questions you get a response in a very short amount of time, even on a Sunday. We have renewed our subscription once before and when this current membership is due for renewal it will be one of the easiest decisions to make without giving it a second thought! Renew without doubt"


Dean De Boer


Chief Officer, MY Fountainhead (88m)



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